

Xerox[®] ColorQube[®] Printers and Multifunction Systems It's time to rethink your ink.



Xerox® Solid Ink Printers and Multifunction Systems

Only Xerox® can deliver on the promise of affordable colour for every document, every day. Xerox® has the patented Solid Ink technology to make it practical. Built from the start for high-performance office colour printing, our Solid Ink technology has a 20-plus-year track record of reliability. Solid Ink is simple to use, produces stunning colour print quality, produces less waste and enables low cost colour for small businesses and global corporations alike. Give your team the full advantage of Solid Ink and get every Xerox® innovation and advanced feature across our range of Solid Ink printers and multifunction systems.

Spectacular colour quality, more affordable than ever. That's Xerox® Solid Ink. We make it possible. You get the credit.

The Solid Ink Range





Make everyday business more colourful.

In the business world, nothing's really black and white. That's why you need colour – to clarify, to emphasise, to stand out. With our range of ColorQube Solid Ink printers and multifunction systems, colours are vibrant, glossy and perfect for all office documents when the "right" colours are a must.

- Consistent colour. No other technology delivers such exceptionally consistent colour, print after print important for long print jobs or multiple prints of the same page. Solid Ink also prints consistently printer to printer. That means documents printed at the branch office look exactly as they do when printed at headquarters.
- More colour possibilities. Xerox® Solid Ink prints a wider range of colours than most colour laser devices. Count on Solid Ink technology to accurately print the colours you expect, with the smoothest blends and gradients even tricky mid-tones like sky and skin.
- Professional-quality colour. When colour accuracy is a must, built-in PANTONE® spot-colour correction tables ensure true renditions of your important business colours.

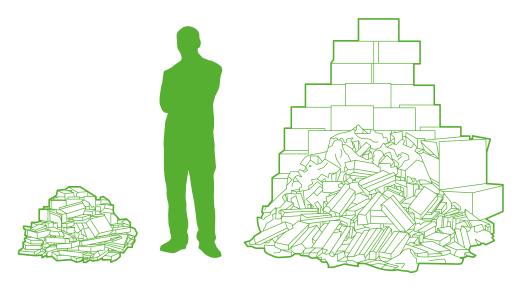




Original photo not right? Use the Colour By Words drop-down list and choose "yellow-green colours a lot more green," and "red colours a lot more saturated." Picture-perfect results.

Colour By Words: Unique colour control

Have you ever wanted to change the colour of one object or area in a printout without affecting the rest of the page? With the Colour By Words feature there is no need to go back to square one and manipulate source files. You simply select the desired colour modifications from a drop-down list and Colour By Words will adjust your printout.



Solid Ink: 8 kg; Laser: 101 kg: Total waste produced from printing 4,000 pages per month for 4 years.

Make your office greener.

It's all made possible with Xerox® Solid Ink, the office colour solution with a cartridge-free design and minimal packaging. That simple combination means less to manufacture, drastically reduced waste and less storage space for better transportation efficiency – saving you shipping costs while lessening the environmental impact.*

- Fewer consumables. No big, bulky print cartridges or fusers, fuser oil or imaging units found in a typical colour laser printer. Besides Solid Ink sticks, the only other replaceable item is a maintenance roller/cleaning unit, which lasts for tens of thousands of pages and only needs to be replaced a few times throughout the life of your device.
- Think globally. Act locally. Solid Ink packaging is made from post-consumer waste that can be recycled locally where options are available.
- EarthSmart print driver settings. Easy-touse print-driver gauge allows you to choose the most environmentally conscious print settings.

- **ENERGY STAR® qualified.** All ColorQube devices meet the stringent ENERGY STAR requirements for energy usage.
- **Bio-derived ink.** Xerox® Solid Ink has been certified to have 30% bio-derived renewable material content by the National Association of Printing Ink Manufacturers (NAPIM).
- Recycled paper welcome. With Solid Ink, there's no need for "special" recycled paper. Print on any recycled stock or almost any media, period and get vibrant, high-quality colour. Plus, Solid Ink printouts are completely recyclable.
- Bundled GreenPrint software**. The standard GreenPrint tool automatically detects unnecessary pages, such as those with only a web address or a meaningless picture, and lets you select the pages you actually need to print, helping you reduce paper and toner usage.
- Efficient Printing. The Solid Ink imaging process is extremely efficient, producing nearly 100% ink-to-page transfer during normal printing.

**Not applicable to ColorQube 9300 Series

*Cartridge-free Solid Ink: Less to manufacture, no empty toner cartridges to dispose or recycle and less storage space required than comparable laser devices. Solid Ink printers produce up to 90 % less waste during use than comparable laser devices.



Business-enhancing ease of use.

Superior colour made easy. Whether you need robust printing or the additional capabilities that come with a true multifunction powerhouse, our ColorQube devices make office life easier than ever. With exceptional productivity as the benchmark, you're assured that every feature, function and design consideration exists to help your staff happily produce its best work.

- Your solid advantage. Xerox® Solid Ink sticks are cartridge-free and engineered for maximum ease of use. Each Solid Ink colour is uniquely shaped for easy drop-in loading, and ink can be topped up at any time no downtime to reload.
- No mess. Solid Ink is non-toxic, safe to handle and won't stain clothes, skin or furniture.
- Easy administration. Xerox® CentreWare® Internet Services, a web server built into the device, simplifies installation, cloning and network administration and provides quick access to device and job status, accounting information and online support.
- Save valuable office space. Storage of Solid Ink packages requires only a fraction of the space needed by comparable laser devices.
- **Ready when you are.** Our Intelligent Ready technology monitors usage history and automatically warms up just before the first page of the day is anticipated.

Print more colour for less.

If you print lots of pages and lots of colour, Xerox[®] Solid Ink printers and multifunction systems can help you realise significant savings on 70 % of the colour printing you do every day. You get exceptional value, with a total cost of ownership that's hard to beat.

With the ColorQube 8870, ColorQube 8900 or ColorQube 9302 / 9303, how you pay for the Solid Ink you use is completely up to you, with two breakthrough cost saving options to choose from: Hybrid Colour Plan or pay as you go.

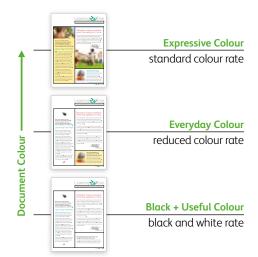
Hybrid Colour Plan - 3 tier billing

If you like the simplicity of metered billing, choose the ColorQube 8870, ColorQube 8900 or ColorQube 9302 / 9303 and take advantage of high-impact colour with the Hybrid Colour Plan. It classifies documents based on the actual amount of colour used – no more paying full-colour prices for low-colour documents!

The three tiers of the Hybrid Colour Plan:

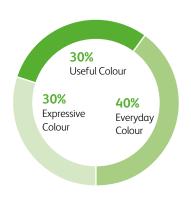
- Black + Useful Colour. Billed at the black-only rate.
- **Everyday Colour.** Billed at slightly more than the black-only rate.
- Expressive Colour. Billed at the current market rate for colour.

Hybrid Colour Plan – 3 tier billing



Typical office document colour distribution

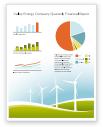
Office colour documents can be classified by the amount of colour used. According to Xerox® research, the breakdown of colour documents in a typical office environment is:



2 tier billing

If you wish to retain a traditional 2 tier billing (black and white only at first level) plan, that is also available on ColorQube. You will benefit from the added advantage of 'Useful Colour' pages at the same price as black and white.

Pay as you go



Colour

Same low price!



Black and White

Pay as you go

If you prefer replenishing your Solid Ink as you need it rather than committing to a service plan, consider paying as you go with the ColorQube 8870.

Cutting edge security and mobility.

Our ColorQube devices help you minimise risk by protecting vulnerable access points and critical business information. Plus, new advancements in mobile printing technology let you send your jobs from any email enabled device to any Xerox® multifunction system.

Secure in every way

- Erase sensitive information. Hard disk overwrite electronically erases image data stored on the hard drive.
- **Keep documents safe**. Ensure your data stays secure with AES 256-bit encryption that meets current FIPS 140-2 requirements and require a password to open and view a sensitive document by scanning to password-protected PDF.
- Prevent unauthorised access. Restrict usage by validating user names and passwords with Network Authentication.
 Additionally, Xerox® Smart Card Authentication options require cardbased identification to protect the device from unauthorised users.
- End-to-end protection. Ensure device security with full system Common Criteria (ISO 15408) certification. With Xerox's proactive response system, quick updates are provided whenever potential vulnerabilities are identified.

Xerox® Mobile Print Solution

We're empowering today's mobile professionals with the freedom to send print jobs from any email-enabled device.

- Simple. There's no software to load on the mobile device, no searching for online printer information or time wasted looking for the right application. This solution works with any emailenabled device. Plus, there's no dependence on administrative support staff for printing tasks.
- Convenient. Whether they're traveling or working between offices, users will be able to print Microsoft® Office documents, including Microsoft® Word®, Excel® and PowerPoint®, as well as PDFs.
- Secure. Mobile workers can print directly from their mobile devices and retrieve documents at a Xerox-enabled multifunction system with a secure confirmation code. Mobile professionals will no longer have to rely on others to print sensitive documents or risk leaving prints in the output tray.

Xerox® Workflow Solutions make your office more productive

Transform the way your organisation gets vital work done with the power of Xerox® Workflow Solutions. When people work efficiently, in less time and with fewer steps, productivity goes up. Stress goes down. So do errors. Whether you have only a few people on your team or a very large work group, Xerox® offers a wide range of multifunction systems that deliver flexibility and advanced features to copy, print, scan, fax and email – all from one device. It's about streamlining your workflow and it starts by using Xerox® Workflow Solutions right from your multifunction system.







Powerful Partnerships

The Xerox® Solid Ink printers and multifunction devices include McAfee technology integration, resulting in the industry's first line up of Solid Ink devices that protect themselves from potential outside threats. McAfee's whitelisting technology ensures only safe, pre-approved system files run on your devices, minimising the need to manually update software levels against new security threats. Also, seamless integration with the Xerox® Managed Print Services toolset and McAfee ePolicy (ePO) allows for easy tracking and monitoring.

Plus, automatic Cisco® TrustSec Identity Services Engine (ISE) integration provides comprehensive visibility of all ConnectKey-enabled Solid Ink multifunction printers and systems' endpoints to enforce IT-centric security policies and compliance.

 * ColorQube 9300 series and ColorQube 8900 only

Solid Ink Printers and Multifunction Systems

Printers (A4)



ColorQube 8570

Drint

- Cartridge-free solid ink
- Colour: up to 40 ppm
- Black: up to 40 ppm
- Max. paper capacity: 2,200
- Duty cycle: 85,000
- Pay as you go
- Traditional 2 Tier Billing (Black and white only at first level)



ColorQube 8870

Print

- Low cost colour printing
- Cartridge-free solid ink
- Colour: up to 40 ppm
- Black: up to 40 ppm
- Max. paper capacity: 2,200
- Duty cycle: 120,000
- Pay as you go
- 2 and 3 Tier Billing (Colour level 1 counted as black and white printing)

For more information about Xerox® ConnectKey® technology visit us at www.xerox.com/connectkey.

Multifunction printers (A4)



ConnectKey®

Technology

ColorQube 8900

Print, Copy, Scan, Email, Fax*

- Cartridge-free solid ink
- Enhanced colour: up to 19 ppm
- Colour: up to 44 ppm
- Black: up to 44 ppm
- Max. paper capacity: 3,475
- Finishing options
- EIP enabled
- 3 Tier Billing
- 2 Tier Billing
- Print from / scan to USB

*Optional

Multifunction system (A3)



ConnectKey®

Technology

ColorQube 9302/9303

Print, Copy, Scan, Email, Fax*

- Cartridge free solid ink
- Enhanced Colour: up to 45/55 ppm
- Flexible print: up to 85 ppm
- Max. paper capacity: 7,300 sheets
- Max. paper weight: 220 gsm
- Advanced finishing optionsEIP enabled
- 3 Tier Billing
- 2 Tier Billing

*Optional

Note: Products may be pictured with options or accessories.



For more information visit us at www.xerox.com/office